

Date: January 4, 2010
From: Perfect Equipment
Subject: New York Non-Lead Transition

Over the last year, we introduced of a full line of non-lead products in both Zinc and Steel. These new products are the result of Perfect's proactive move to supply environmentally preferred balancing products. They are also a solution for those required to comply with new environmental regulations throughout North America.

On June 30, 2010 the New York State Senate voted in favor of non-lead legislation, following a passing vote by the Assembly on June 23, 2010. The bill was signed into law on September 17, 2010 by Governor Paterson. **This law prohibits the use or sale of lead wheel weights or vehicles equipped with such weights after April 1, 2011 in the state of New York.**

It is important to begin this transition now. To assist you, we agree to the return of unopened, saleable, Perfect Equipment lead wheel weights at a 50% credit through February 28, 2010. To qualify, the return request must accompany an order of the same number of boxes of non-lead weights. After February 28, 2010 lead wheel weights will be credited at the prevailing recycle program prices.

Dates	Credit Offered	Offsetting Order Required
January 1 st – February 28 th	50%	Equal number of boxes of non-lead
After February 28 th	Recycle price	None required

Today, Perfect Equipment is the only manufacturer in the United States that can provide a complete wheel weight program in two lead-free materials; zinc and steel. We continue to invest in innovative manufacturing and design processes that give our customers the solutions they need to make it easier for them to do business.

For more information on our non-lead products, please call customer service at (800) 251-1566.